



February 6, 2006

**Re: All American Cable Services and Joe Ferrario**

To whom it may concern,

I have dealt with All American Cable Services since 2004, during which time they have provided my organization with excellent support in the areas of direct sales, MDU and spot audit and box collection. Their work has been a major factor in our Field Sales Department's success, helping it to become the highest performing sales team in the Region two years running.

Joe Ferrario and his team have proven to be of high integrity, flexible and supportive of our efforts and initiatives. Joe has developed strong relationships at the system level and is proactive in recognizing areas of opportunity and recommending action.

I can confidently recommend All American Cable Services and Joe Ferrario as a solid and reliable group, and experts in their field.

Yours faithfully

A handwritten signature in blue ink, which appears to read "John Hauenstein". The signature is fluid and cursive, with a large loop at the end.

John Hauenstein  
Area Director of Marketing & Sales  
Adelphia Communications